N THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF UTAH CENTRAL DIVISION 3				
## FOR THE DISTRICT OF UTAH 2 CENTRAL DISTRICTS OF AMERICA, Plaintiff, 1 NITED STATES OF AMERICA, Plaintiff, 1 S	4	Page 1	1 INDEX	Page 3
2 CENTRAL DIVISION 3 NITED STATES OF AMERICA, Plaintiff,) 5 -	'			
A UNITED STATES OF AMERICA, Plaintiff,	2			
4 UNITED STATES OF AMERICA, Plaintiff,		<u> </u>		
Second Page Page		UNITED STATES OF AMERICA,)		
Page 4 Comments Bates marked Comments Bates mark		Plaintiff,)		
A Section Company	5)		
RaPOWER3, LLC, INTERNATIONAL 7 AUTOMATED SYSTEMS, INC, LTB1 LLC, R. GREGORY SHEPARD, NELDON 8 JOHNSON and ROGGER FREEBORN, Defendants. 132 etc. 137 mm/s. 138 mm/s. 139		, -	7 EXHIBITS	
TAUTOMATED SYSTEMS INC., LTE1 10	6	•		
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B. JohNsOn and ROGER FREEBORN, Defendants. Defendants. Defendants. Defendants. Section 2 Deposition of FRANK FREDERICK LUNN IV, taken at 12 the instance of the Plaintiff, before Laurel A. Section 2 Deposition of FRANK FREDERICK LUNN IV, taken at 13 the instance of the Plaintiff, before Laurel A. Parkes, CSR #084-001340, on Monday, August 1, 2016 Senior 3 Decuments Bates marked Lunn, F&L-72 140 through 74 Decuments Bates marked Lunn, F&L-74 Try and 86 Decuments Bates marked Lunn, F&L-74 Try and 86 Decuments Bates marked Lunn, F&L-75 Try and 86 Decuments Bates marked Lunn, F&L-75 Try and 86 Decuments Bates marked Lunn, F&L-76 Try and 86 Decuments Bates marked Lunn, F&L-77 Try and 86 Decuments Bates marked Lunn, F&L-78 Decuments Bates marked Lunn, F&L-79 Decuments Bates ma	'			
Defendants Defendants Defendants Defendants Deposition of FRANK FREDERICK LUNN IV, taken at 12 the instance of the Plaintiff, before Laurel A. 13 Partixes, CSR 7884-001340, on Monday, August 1, 2016 14 at the hour of 9:00 a.m., at 318 S. Sixth Street, 15 Springfield, Illinois, pursuant to notice.	8		_	
13			9	
10 Deposition of FRANK FREDERICK LUNN IV, taken at 12 the instance of the Plaintiff, before Laurel A. 12 the instance of the Plaintiff, before Laurel A. 14 at the hour of 9:00 a.m., at 318 S. Sixth Street, 15 Springfield, Illinois, pursuant to notice.	9	,		
11 Deposition of FRANK FREDERICK LUNN IV, taken at 2 the instance of the Plantiff, before Lunrel A. 15 Exhibit 49 Decuments Bates marked 143 143 143 144 144 144 144 145 144 145 144				
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15 Springfield, Illinois, pursuant to notice. 16 18 18 19 19 19 19 19 19			_	
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Suite 180 Provo, Utah 84604 12 jheideman@heidlaw.com (801)472-7742 13 appearing on behalf of Defendants RaPower-3, LLC, International Automated Systems, Inc., LTB1, LLC and Neldon Johnson; 14 STOEL RIVES, LLP, by 17 PAUL JONES 4766 S. Holladay Boulevard 18 Salt Lake City, Utah 84117 (801)930-5101 19 paul@pauljonesattorney.com 20 appearing on behalf of the Deponent. 21 Decuments Bates marked 203 Lunn_F&L-492 through 493 11 Exhibit 51 Documents Bates marked 205 Lunn_F&L-463 through 465 12 Exhibit 52 Information related to the protest 206 and appeals for the IRS findings 14 Exhibit 53 Document Bates marked Lunn_F&L-25 207 15 Information related to the protest 206 16 Information related to the protest 206 17 Information related to the protest 206 18 Exhibit 53 Document Bates marked Lunn_F&L-25 207 19 Paul Paul Paul Paul Paul Paul Paul Paul	2 3 4 5 6 7 8	A P P E A R A N C E S U. S. DEPARTMENT OF JUSTICE, by ERIN HEALY GALLAGHER CHRISTOPHER R. MORAN ERIN R. HINES (present by phone) P.O. Box 7238 Ben Franklin Station Washington, D.C. 20044 erin.healygallagher@usdoj.gov (202)353-2452 appearing on behalf of the Plaintiff;	EXHIBITS PAGE Sexhibit 46 Documents Bates marked Bates 190 numbers ZELEZ_B&A353 to 354 Exhibit 47 Documents Bates marked 194 ZELEZ_B&A1281 through 1283 Exhibit 48 Documents Bates marked 201 Lunn_F&L-184 to 185 Exhibit 49 Documents Bates marked 202	Page 4
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1	(Whereupon the witness was sworn	1	A. Yes. My name is Frank Frederick Lunn
2	by the reporter.)	2	IV, and I live in LeRoy, Illinois 61752.
3	MS. HEALY GALLAGHER: Good morning.	3	Q. Mr. Lunn, have you been deposed
4	We're on the record in the case of United States	4	before?
5	versus RaPower et al. on August 1st.	5	A. Yes, I have.
6	Mr. Lunn, we met a moment ago, but my	6	Q. And how many cases?
7	name is Erin Healy Gallagher, and I'm from the	7	A. Three.
8	United States Department of Justice in the Tax	8	Q. Three cases. So that's three
9	Division appearing on behalf of the United States.	9	depositions?
10	We have a court reporter here to take	10	A. Well, three depositions, two
11	down the proceedings.	11	different matters. I'm sorry.
12	Counsel, would you please make your	12	Q. We'll talk about those depositions a
13	appearances?	13	little later on.
14	MR. JONES: Paul Jones representing	14	A. Sure.
15	Frank Lunn.	15	Q. But for right now, I'd just like to
16	MR. HEIDEMAN: Justin Heideman here	16	cover the ground rules for today. It's helpful for
17	on behalf of a plethora of defendants.	17	us all to be on the same page.
18	MS. HEALY GALLAGHER: And I do note	18	So in this deposition I will ask you
19	for the record that Donald Reay who represents Greg	19	questions. My questions and your answers will be
20	Shepard and Roger Freeborn in this case is not in	20	recorded by the court reporter here so you and I
21	attendance.	21	both need to speak loudly enough for her to hear us,
22	Also with me is Chris Moran on behalf	22	and you'll need to answer my questions verbally.
23	of the United States, and Erin Hines also on behalf	23	A. Yes, ma'am.
24	of the United States is with us by phone.	24	Q. Do you understand?
25	All right. This deposition will be	25	A. Yes, ma'am.
	Page 6		Page 8
1	governed by the Federal Rules of Civil Procedure and	1	Q. Okay. The court reporter cannot
2	the local rules.	2	record a nod or shake of the head, and words like
3	For purposes of the depositions that	3	uh-huh are not clear on the transcript that will be
4	we have today and tomorrow, counsel, I'll be keeping	4	created.
5	the witness copy of the exhibits in the event that	5	Also, we've done it already this
6	we use the same ones tomorrow.	6	morning but we have a tendency in casual
7	After tomorrow's deposition, we'll	7	conversation to speak over one another sometimes and
8	send the exhibits with the court reporter to be made	8	to answer a question before it's finished being
9	part of the deposition.	9	asked, so please wait until I'm finished asking my
10	MR. JONES: No objection.	10	question before you answer.
11	MS. HEALY GALLAGHER: Any other	11	Now, if it happens like it just did,
12	stipulations will be addressed as the need arises.	12	I'll stop, ask the question again, and then you can
13		13	give your full answer.
14	FRANK FREDERICK LUNN IV	14	Do you understand that obligation?
15	called as a witness herein, having been first duly	15	A. Yes, I do.
16	sworn on his oath, was examined and testified as	16	Q. Thank you.
17	follows:	17	All right. Occasionally, another
18	DIDECT EVALUATION	18	attorney present may object to a question that I
		11O	ask. Unless your attorney instructs you not to
19	DIRECT EXAMINATION	19	
20	BY MS. HEALY GALLAGHER:	20	answer, the objection is made simply to make a note
20 21	BY MS. HEALY GALLAGHER: Q. All right. Mr. Lunn, you were sworn	20 21	answer, the objection is made simply to make a note on the record, so please go ahead and answer the
20 21 22	BY MS. HEALY GALLAGHER: Q. All right. Mr. Lunn, you were sworn in just a moment ago.	20 21 22	answer, the objection is made simply to make a note on the record, so please go ahead and answer the question that I ask after an objection.
20 21	BY MS. HEALY GALLAGHER: Q. All right. Mr. Lunn, you were sworn	20 21	answer, the objection is made simply to make a note on the record, so please go ahead and answer the

25 the city and state where you live for the record?

25 later in the deposition you may remember additional

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Page 9 information or are able to clarify something about your previous answer. When that occurs, if it does, 2 please let me know that there's something you'd like 3 to clarify or supplement, and we'll take care of 4 that right away. 5

Will you do that?

7 Yes, I will. A.

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8 I'll also try to give you some Q. 9 opportunities for that throughout the deposition.

Similarly, you know, if you recall that a previous answer was not quite correct, that's fine too. We can also change that and address it in a moment.

Also, if you're answering a question and you think that a document or some documents might help you answer better, you can let me know and we'll see if we have it here.

So I'll try to remember to take a break every 90 minutes or so but if you need a break at any time, please let me know, counsel as well, and, of course, please let me know Madame Court Reporter.

If there is a question pending, you must complete your answer to that question before we break however.

Also, if you want to talk to your attorney at any time, that's fine. I just ask that if there's a question pending or you're in the middle of the answer, you finish the answer and then discuss.

So, Mr. Lunn, we're here today to get as accurate a record as we can of the facts of this case as you remember them, so I have to ask if there's anything that would prevent you from understanding and answering my questions with the full capacity of your recollection?

- A. No, there is not.
- 13 Are you taking any medications that Q. 14 might interfere with memory?
 - A. No, I am not.
- 16 Q. Have you had anything alcoholic to 17 drink in the last eight hours?
 - A. No, I have not.
- 19 Q. And are you feeling at all sick or unwell today? 20
- 21 Α. No, I am not.
- All right. Mr. Lunn, I'd like to 22 Q. start off asking you a little bit about your 23
- background, so let's start off, we're going to try 24

and your professional experiences to date.

2 So did you graduate from high school?

Page 11

- 3 A. Yes, I did.
 - Great. What year? Q.
- 5 1984. Α.
 - Q. What did you do after high school?
- 7 Α. I attended Illinois State University 8 in Normal. Illinois.
 - Q. Did you complete a degree there?
- 10 Α.
- 11 How long were you there? Q.
 - I was there for three and a half A.
- 13 years.
- 14 Q. What did you do after the university?
- 15 Α. Well, I did receive my commission as a United States Army officer in 1986 between the 16 17 Illinois National Guard and also the U.S. Army and Reserves, and so I had done some training with 18 19 military, and then I had embarked on a career of 20 entrepreneurship.
 - Q. So are you still in the Army Reserves or with the National Guard?
- 23 I am considered -- I am inactive Α. 24 Reserves as a captain.
- 25 Q. And so was it also around 1986 that

Page 10

you say you started your work as an entrepreneur? 2 I did. I studied initially to be a

3 life insurance salesperson with Northwestern Mutual.

I completed a year of training there guite 4

5 successfully and then was called into additional

6 service for the army, my army officers basic course

in Fort Knox, Kentucky, and that course was 7

8 approximately nine months. 9

The graduation of that course came in August of 1990 which coincided with the start of the 10 first Gulf War, and so I stayed in the army; did not 11

12 go back to Northwestern Mutual Life Insurance. I

stayed in the army and was deployed overseas to the 13

Port of Dammam in Saudi Arabia, and although trained 14

as an armor officer, I was put in charge of 15

transportation and logistics for the first Gulf War 16

and subsequently Operation Desert Shield turning 17 into Desert Storm.

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Q. So once you entered active service leading up to the first Gulf War, were you engaged in entrepreneurship while you were active or were you pretty much solely occupied with army tasks?

I was very much occupied with army tasks. I had given up at that time my entrepreneurial endeavors and put them on hold until

Lunn, IV, Frank Frederick

		1	
_	Page 33	Ι.	Page 35
1	Q. What are the primary websites that	1 2	and I did some research.
2	you use for social media?	1	Q. Do you remember about when that
3	A. Basically LinkedIn and some Facebook	3	meeting was with Roger Freeborn?
4	and very, very minor Twitter, and those are used for	4	A. I do not.
5	business purposes except on Facebook which is just	5	Q. Was it just you and Mr. Freeborn?
6	to keep up with my kids.	6	A. No.
7	Q. So you used LinkedIn for your	7	Q. Who else was there?
8	business purposes, yes?	8	A. I don't recall well, B.J. was
9	A. Yes.	9	there.
10	Q. What's your LinkedIn identifier?	10	Q. Were there more people than you and
11	A. I don't recall.	11	Mr. Zeleznik and Mr. Freeborn?
12	 Q. Is your LinkedIn account linked to 	12	A. Yes.
13	frank@kahunaworld.com?	13	Q. Do you recall about how many?
14	A. Yes.	14	A. I don't.
15	Q. And how about Twitter, what's your	15	Q. Was it more than five?
16	Twitter handle?	16	A. I don't believe so.
17	A. I don't know.	17	Q. Where was that meeting held?
18	Q. Is that also linked to	18	A. I don't recall.
19	frank@kahunaworld.com?	19	Q. Was Roger Freeborn the only person
20	A. Yes, it is.	20	there from RaPower-3?
21	Q. And what about Facebook, is that	21	A. Yes.
22	linked to frank@kahunaworld.com?	22	Q. Did Mr. Zeleznik speak at this
23	A. Yes, it is.	23	meeting?
24	Q. All right. So, Mr. Lunn, you	24	A. I think he just introduced who Roger
25	mentioned that you first learned about RaPower-3 in	25	was.
	mondo mar you mor loannou about mar ower o m		was.
	<u> </u>		
	Page 34		Page 36
1	Page 34 or around 2010 or 2011, is that correct?	1	Q. What did Mr. Freeborn say at that
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Page 34 or around 2010 or 2011, is that correct? A. I believe so. Q. Tell me about how you came to learn about RaPower-3. A. I was doing research on various energy, again, conservation creation, and was introduced to RaPower-3 through B.J. Zeleznik case who introduced me to Roger Freeborn. Q. How did you know B.J. Zeleznik? A. He is a coach and administrator at the school where my kids went to high school. Q. How did you first start talking to him about RaPower-3? A. I don't recall. Q. Did he introduce it to you? A. Yes. Q. What did he tell you about it? A. That it was something interesting, and he thought I would have some interest in it because he knew that I was an entrepreneur and interested in things like that and invited me to meet Roger Freeborn who was going to be in town.	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Q. What did Mr. Freeborn say at that meeting? A. He shared the concept of RaPower-3 and the lenses and the creation of heat as a different technology. I can't really recall, I mean, I'd be guessing if Q. So what was the concept of RaPower-3? A. Are you asking me to guess or Q. How did he explain it to you or what did you understand at that time was the concept of RaPower-3? MR. HEIDEMAN: Objection. Vague. A. That heat could be created in an efficient way through the refraction of the sunlight in a concentrated way and then be able to convert that heat into energy also in a very efficient way. Q. To do what with the energy? A. To produce energy; to create heat, transfer heat into a mechanical device such as a turbine to be able to convert that into electricity in a very efficient, cost-efficient way. Q. Sure, but to produce energy for
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Page 34 or around 2010 or 2011, is that correct? A. I believe so. Q. Tell me about how you came to learn about RaPower-3. A. I was doing research on various energy, again, conservation creation, and was introduced to RaPower-3 through B.J. Zeleznik case who introduced me to Roger Freeborn. Q. How did you know B.J. Zeleznik? A. He is a coach and administrator at the school where my kids went to high school. Q. How did you first start talking to him about RaPower-3? A. I don't recall. Q. Did he introduce it to you? A. Yes. Q. What did he tell you about it? A. That it was something interesting, and he thought I would have some interest in it because he knew that I was an entrepreneur and interested in things like that and invited me to meet Roger Freeborn who was going to be in town.	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Q. What did Mr. Freeborn say at that meeting? A. He shared the concept of RaPower-3 and the lenses and the creation of heat as a different technology. I can't really recall, I mean, I'd be guessing if Q. So what was the concept of RaPower-3? A. Are you asking me to guess or Q. How did he explain it to you or what did you understand at that time was the concept of RaPower-3? MR. HEIDEMAN: Objection. Vague. A. That heat could be created in an efficient way through the refraction of the sunlight in a concentrated way and then be able to convert that heat into energy also in a very efficient way. Q. To do what with the energy? A. To produce energy; to create heat, transfer heat into a mechanical device such as a turbine to be able to convert that into electricity in a very efficient, cost-efficient way. Q. Sure, but to produce energy for

Page 37

- Creation of energy is the creation of 1 Α. energy and electricity, and what you do with that, 2
- there's a market for that, and so having the 3 technology for that is quite beneficial in my eyes. 4
 - I guess my question is at that time
- 6 when you were first being introduced to RaPower-3. 7 what was the market for the electricity to your
- 8 understanding?

5

12 13

14

6

20

- 9 Α. That wasn't really what my understanding was about. My understanding was the 10
- technology to be able to create energy. 11

Beyond that was beyond the scope of my concern.

- Q. About how long did this meeting last?
- 15 Α. I don't recall it being a long 16 meeting but I don't really recall.
- Okay. What other kinds of things did Q. 17 Mr. Freeborn talk about? 18
- I don't recall. It was quite a long 19 A. 20 time ago.
- What happened after that meeting? 21 Q.
- 22 What were your next steps with respect to RaPower-3?
- Well, I looked at their website, and 23
- I don't recall the specific actions that followed 24 25 directly after that.
- 1 Q. Mr. Lunn, you mentioned that you 2 researched different aspects about energy efficiency 3 and energy creation.

Did you do that before you heard 4 5 about RaPower-3 or after?

- Α. Both.
- 7 Q. So what kinds of research did you do after you heard about RaPower-3? 8
- 9 I continued to just look at the
- differences in like construction methodologies for 10
- energy efficiency, understanding different 11
- 12 engineering aspects of that and looking at what the
- applications might be and then also just energy 13
- creation, the different types of solar, the 14
- different types of wind. 15

16 And so I just, I generally research 17 and keep up on those activities.

- Do you have a research file with 18 Q. 19 respect to, for example, solar energy in particular?
 - Not a specific file. Α.
- 21 Q. So how do you keep and maintain your research with respect to solar energy? 22
- Well, research with respect to my 23
- definition as an entrepreneur is just keeping notes. 24
 - It's not a statistical analysis research like a

typical research and development. It's just being

Page 39

Page 40

- 2 able to look at patterns and looking at things that
- emerge and being able to stay attuned to what might 3
- be future opportunities. 4
- 5 Q. So after you were introduced to
- 6 RaPower-3, what, if any, specific research did you 7
 - do about that company?
- 8 A. Well. I know I researched on the 9
- website and looked at that. 10 Q. Sorry. Let me interrupt you here.
- 11 Α.

12

15

18

21

- Q. So you looked at the material on
- 13 RaPower-3's website?
- 14 Α. Yes.
 - Q. Okay. What other research did you do
- 16 besides reviewing its website?
- 17 A. I don't recall.
 - Q. What, if any, research, Mr. Lunn, did
- 19 you do on the type of technology that RaPower-3
- 20 planned to use?
 - A. I'm not sure I understand.
- 22 Q. So you identified a couple of
- different components of the technology that 23
- 24 RaPower-3 claims to have: turbines, lenses, the
- ability to concentrate solar heat and turn it into 25

Page 38

1 energy.

18

20

25

2 What, if any, research did you do

3 about that technology?

- 4 A. I had looked into other solar
- 5 concentrator type energy and found it to be wanting
- in that it wasn't commercially, in my opinion, 6
- 7 viable without massive subsidies.
- 8 The same with photovoltaic. At the
- 9 time, the technology did not exist to make it
- stand-alone profitable, and so all of the things 10
- that I looked at did not really rise to the 11
- 12 threshold of commercial viability or commercial
- 13 viability in a nonsubsidized manner.
- 14 So let's take those two things, other Q.
- 15 solar concentrators first.
- 16 You said that based on what you saw,
- 17 they were not commercially viable?
 - In my opinion. Α.
- 19 Q. In your opinion.
 - So why, in your opinion, was
- 21 RaPower-3 technology different?
- When I went to -- I went to the site 22
- 23 and visited the site on my own, and the technology
- made sense to me. 24
 - I don't have a degree. I don't have

Page 113 Page 115 the business that you have involving your lenses? Mr. Lunn, did you ever get an 1 1 Q. 2 Not specifically. independent opinion or appraisal of the value of the A. 2 3 Q. Mr. Lunn, other than -- well, let me, 3 lenses that you purchased? 4 I'll withdraw that. 4 Α. No. 5 5 Q. Have you sought input or expertise How did you decide how many lenses to purchase? 6 from experts on solar energy technology other than 6 7 Mr. Johnson, Mr. Shepard, RaPower-3 or IAUS? 7 It was not necessarily a scientific Α. 8 A. No. I have not. 8 system. It was essentially what I could afford within the parameters of other obligations. 9 Q. To date, Mr. Lunn, how much income 9 have you earned through any business activity Say more about that. What does that 10 10 Q. 11 related to the lenses? 11 mean? 12 A. I don't know specifically. 12 It just means that I made decisions Α. 13 Q. Is it more or less than \$10,000? 13 based on my current cash flow situation. Did you look at your likely tax 14 Α. Less. 14 15 Q. More or less than \$5,000? 15 liability in helping you determine how many lenses 16 A. Less I'm guessing. 16 to purchase? 17 Q. Mr. Lunn, how much have you spent on 17 A. Not directly. I mean, that was lenses or any other costs related to any business to certainly part of a consideration as it is with all 18 18 do with the RaPower-3 lenses? 19 investments. 19 20 20 Α. I do not have that information. Q. Tell me about what the consideration Is it more or less than \$10,000? 21 was. How did you factor it in? 21 Q. 22 22 Α. Well, the first factor was what cash Α. It is more. 23 Q. Is it more or less than \$50,000? 23 that I had available and what I wanted to be able to 24 24 purchase, and then beyond that was how it fit into A. It's more. Q. the residual income that would come in the future, 25 Is it more or less than a hundred 25 Page 114 thousand dollars? 1 and then beyond that would be tax opportunities to 2 Α. More. 2 make this less painful. 3 Q. More or less than \$150,000? 3 Q. So to pay lower taxes? 4 Α. Α. That's --More. 4 5 Q. More or less than \$200,000? 5 MR. JONES: Objection. Leading. 6 Now we're getting to where I don't Α. 6 As I've stated before, the government 7 really know. provides, Congress provides specific tax incentives 7 8 Q. We're at least above \$150,000, for job creation, energy, food and housing, and I 8 9 have investments in all four of those sectors. correct? 9 10 Α. Correct. 10 And so taxes certainly -- I don't Mr. Lunn, do you know how much you 11 Q. 11 want to mischaracterize -- taxes certainly are a 12 paid for each lens? 12 consideration, but I've never made a consideration Not off the top of my head I don't. 13 Α. 13 based on the tax consequence. 14 Q. Well, I'll ask you this way. 14 Q. And perhaps I was assuming too much. Do you recall what the total purchase 15 You said to make this less painful so 15 price is for a given lens? 16 16 what did you mean by that? 17 I don't recall exactly. A. 17 To be able to have an offset related Even if you don't recall the specific 18 Q. to taxes is always beneficial. 18 price, do you recall whether you negotiated the 19 19 When I'm investing in low income price that you would pay for the lens? 20 20 housing or other job creation, anything that you can 21 Α. I did not. 21 do, the government specifically or Congress 22 Q. So it sounds like a price was quoted specifically has tax incentives to promote things, 22 23 to you, correct? 23 an agenda that it has, and so as an entrepreneur, I

24

25

MR. JONES: Objection. Leading.

24

25

would always look to see what could I take advantage

of within the scope of those investments.

1	Page 161 A. Certain tax incentives for being able	1	Page 163 Q. Okay. So then let's take a look
2	to be part of the energy creation tax deductions I	2	about a third down the page. It looks to me like
3	believe.	3	receive 30 percent federal tax credit - \$900 per
4	Q. So depreciation?	4	system.
5	A. Depreciation and tax credits.	5	Did I read that right?
6	Q. And then No. 3 on the page,	6	A. Yes.
7	commissions from sales force, correct?	7	Q. And then it says 60 percent
8	A. Yes.	8	depreciation, and it looks like \$1,800, is that
9	Q. And Bryan Bolander's name is at the	9	right?
10	end of this page again, correct?	10	A. Yes.
11	A. Yes.	11	Q. Okay. Then it says 900 plus 1,800
12	Q. So let's turn to page 234, and at the	12	equals 15 to 20 percent return, correct?
13	top of the page it says cost benefits, correct?	13	A. That's what it says here.
14	A. Yes.	14	Q. So what does that all mean to you?
15	Q. Then the line says, each system costs	15	A. I have no idea in the way that this
16	\$3,000?	16	is constructed. I was just taking notes and
17	A. That's what I wrote.	17	obviously not doing a very good job.
18	Q. With downpayment of \$1,050, correct?	18	Q. So you were taking notes on what
19	A. Yes.	19	Mr. Freeborn was saying?
20	Q. Okay. So did, in fact, each system	20	A. Yes.
21	cost \$3,000?	21	Q. Okay. Then down below, there's a
22	A. I think each system was actually	22	note that looks like sponsor ID, LeRoy schools?
23	3,500, but I wrote down 3,000.	23	A. Yes.
24	Q. Okay. What do the first two notes	24	Q. What does that mean?
25	under that line say?	25	A. The way that they had originally
	<u> </u>		
4	Page 162		Page 164
1	A. Balance carried and zero percent	1	constructed the bonus was that there was an
2	interest.	2	incentive for the party that introduced you to this
	 Q. What does No. 1 mean to you, balance 	3	and then also a component related to like a
3	corried?	1	nonnactit and so I was looking at I ballays a way
4	carried?	4	nonprofit, and so I was looking at I believe a way
4 5	A. I can only assume balance beyond the	5	to benefit the school system. That's what the note
4 5 6	A. I can only assume balance beyond the downpayment.	5 6	to benefit the school system. That's what the note was.
4 5 6 7	A. I can only assume balance beyond the downpayment. Q. Okay. But you don't remember what	5 6 7	to benefit the school system. That's what the note was. I don't know whether any of that
4 5 6 7 8	A. I can only assume balance beyond the downpayment. Q. Okay. But you don't remember what that means?	5 6 7 8	to benefit the school system. That's what the note was. I don't know whether any of that happened or not, but that's the context for the
4 5 6 7 8 9	A. I can only assume balance beyond the downpayment. Q. Okay. But you don't remember what that means? A. Not from these notes.	5 6 7 8 9	to benefit the school system. That's what the note was. I don't know whether any of that happened or not, but that's the context for the note.
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4 5 6 7 8 9 10 11 12	A. I can only assume balance beyond the downpayment. Q. Okay. But you don't remember what that means? A. Not from these notes. Q. And zero percent interest, what does that mean to you? A. Just an assumption for the same.	5 6 7 8 9 10 11	to benefit the school system. That's what the note was. I don't know whether any of that happened or not, but that's the context for the note. MS. HEALY GALLAGHER: Okay. You can put that aside. Thank you very much. (Plaintiff's Exhibit 40 was
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	Page 165		Page 167
1	what's what.	1	A. I don't. It looks different than the
2	THE WITNESS: Okay.	2	previous so I don't want to make an assumption.
3	Q. So, Mr. Lunn, do you recognize these	3	just don't know for sure.
4	documents?	4	Q. Okay. The second line in the
5	A. Vaguely, yes.	5	left-hand column says prepared by Greg Shepard,
6	Q. Okay. Well, let's take a walk	6	Chief Director of Operations at RaPower-3.
7	through.	7	Do you see that?
8	The first one is entitled 2011 Tax	8	A. Yes, I do.
9	Benefits, at least that's a page.	9	Q. Do you have any reason to think that
10	Do you remember where you got this	10	this was not prepared by Greg Shepard?
11	from?	11	A. No.
12	A. I'm assuming I got it from the	12	Q. Do you have any idea where you would
13	website.	13	have gotten it from other than RaPower-3 or Greg
14	Q. From which website?	14	Shepard?
15	A. The RaPower-3 website.	15	A. Well, I definitely would have gotten
16	Q. Okay. So you potentially downloaded	16	it from one of those. I don't know whether I
17	it rather than somebody sending it to you?	17	received this when I was there or if it was on the
18	A. That's my assumption.	18	Internet or the website.
19	Q. And why do you think that?	19	Q. Fair enough.
20	A. Because I don't recall anybody ever	20	Do you remember when?
21	sending me anything.	21	A. I don't know specifically.
22	· · ·	22	Q. Okay. How about the next page, 30.
	The material that I had produced was	l	
23	material that I originally downloaded and printed	23	Quarterly Taxes is the header.
24	and had the file on, and that's what I provided.	24	Do you remember where you got this
25	Q. Okay. Then let's take a look at the	25	document from?
	Page 166		Page 168
1	next page, Solar Energy Tax Benefit History.	1	A. I don't know specifically. It would
2	Similar situation? Do you believe	2	have been either from a meeting with Roger Freeborn
3	you downloaded this from the RaPower-3 website?	3	or the website.
4	A. Yes.	4	Q. Just out of curiosity, why do you
5	Q. Do you remember when?	5	think that this one is from Roger Freeborn rather
6	A. No.	6	than from someone else?
7	Q. How about the next page, Solar	7	A. It just doesn't look the same as the
8	Investment Tax Credit (ITC). Did you download this	8	ones from the website.
9	from the RaPower3 website?	9	Q. Okay. And how about page 32 with the
10	A. Yes.	10	header "Wait: This sounds too good to be true."
11	Q. Do you remember when?	11	A. I'm not sure where that came from.
12	A. I do not.	12	Q. Would you have gotten it from anyone
13	Q. Page 29, it's two columns. The	13	other than Greg Shepard, Roger Freeborn or
14	column on the left says tax benefits for Jim at the	14	RaPower-3?
15	top.	15	A. No.
16	Do you see that?	16	Q. How about the pages marked 33 through
17	A. Yes.	17	36. It starts with the header "Depreciation."
18	Q. And the column on the right says for	18	Do you know where you got this set of
19	average dual income family.	19	documents, pages from?
20	Did I read that right?	20	A. Not with specificity, but, like you
21	A. Yes.	21	had said before, either Roger, Greg or from the
22	Q. Did you download this from the	22	website.
23	RaPower3 website?	23	Q. How about page 37?
24	A. I do not know.	24	A. I'll say the same.
25	Q. Do you know where you got it?	25	Q. Okay. It's titled Typical Teaching

		Page 169		Page 171
1	Couple.		1	A. Yes.
2	A.	Right.	2	MS. HEALY GALLAGHER: Okay. You can
3	Q.	And you think you would have gotten	3	put that exhibit to the side.
4	it from Re	oger Freeborn, Greg Shepard or the RaPower	3 4	(Plaintiff's Exhibit 41 was
5	website?		5	marked for identification.)
6	A.	Correct.	6	MS. HEALY GALLAGHER: Okay. Please
7	Q.	Do you recognize the logo at the	7	take a look at what's been marked Plaintiff's
8	lower rigl	nt hand portion of the text?	8	Exhibit 41.
9	A.	Yes.	9	Go ahead and take a look at that and
10	Q.	Who's logo is that?	10	let me know when you've had a chance.
11	A.	RaPower-3.	11	For the record, Plaintiff's
12	Q.	Now, let's take a look at page 38.	12	Exhibit 41 is ZLEZ_B&A593 through 595.
13		This looks to be a generally blank	13	(Pause)
14	Form 104	40 for tax year 2011.	14	THE WITNESS: Okay.
15		Do you see that?	15	 Q. If we could actually first take a
16	A.	I do.	16	look at the page marked 595. The last full e-mail
17	Q.	Do you know where you got this from?	17	on this page starts about a quarter of the way down,
18	A.	I do not.	18	and please correct me if I read this incorrectly.
19	Q.	Do you know whose handwriting is on	19	From RaPower-3 Solar, and then it says mail to:
20	this docu	ment?	20	admin@rapower3.net. Sent on September 9, 2010 to
21	A.	I do not know with certainty.	21	Frank Lunn, and the subject is RaPower3, New Member.
22	Q.	Would it either have, well, would you	22	Did I read that right?
23	have got	ten this from either Roger Freeborn or Greg	23	A. Yes.
24	Shepard'	?	24	Q. And I just wanted to offer this for
25	A.	Yes.	25	bracketing for our information from this morning.
		Page 170		Page 172
1	Q.	How about the pages marked 46 and 47,	1	Is this consistent with your
2	do you k	now where you got these two pages from?	2	recollection for when you bought your first lens?
3	A.	Well, it says on there, "Thank you	3	A. Yes.
4		ng to this page," so I will assume that it's	4	Q. And the user name KAHUNANRG, that's
5	from the	RaPower3 website.	5	the entity that purchased that one first lens?
6				the chitty that parenasca that one mot lens:
7		It stipulates that in the first	6	A. Yes.
_	paragrap	h. "Thank you for coming to this page."	6 7	A. Yes.Q. Or the name that you used to purchase
8	Q.	oh. "Thank you for coming to this page." To learn more about our RaPower-3 tax		A. Yes.
8		oh. "Thank you for coming to this page." To learn more about our RaPower-3 tax rogram?	7	A. Yes. Q. Or the name that you used to purchase that lens? A. Yes.
9	Q. benefit p	oh. "Thank you for coming to this page." To learn more about our RaPower-3 tax rogram? Yes.	7 8 9 10	A. Yes. Q. Or the name that you used to purchase that lens? A. Yes. Q. Okay. So then if we flip over to
9	Q. benefit p A. Q.	oh. "Thank you for coming to this page." To learn more about our RaPower-3 tax rogram? Yes. Okay. And we'll go actually to the	7 8 9	A. Yes. Q. Or the name that you used to purchase that lens? A. Yes. Q. Okay. So then if we flip over to 593, about a quarter of the way down the page, it
9 10 11 12	Q. benefit p A. Q.	Thank you for coming to this page." To learn more about our RaPower-3 tax rogram? Yes. Okay. And we'll go actually to the rked 182.	7 8 9 10 11 12	A. Yes. Q. Or the name that you used to purchase that lens? A. Yes. Q. Okay. So then if we flip over to 593, about a quarter of the way down the page, it looks like it says Frank Lunn, and that's
9 10 11 12 13	Q. benefit p A. Q. page ma	Thank you for coming to this page." To learn more about our RaPower-3 tax rogram? Yes. Okay. And we'll go actually to the rked 182. It looks like there's handwriting at	7 8 9 10 11 12 13	A. Yes. Q. Or the name that you used to purchase that lens? A. Yes. Q. Okay. So then if we flip over to 593, about a quarter of the way down the page, it looks like it says Frank Lunn, and that's frank@kahunaworld.com, correct?
9 10 11 12 13 14	Q. benefit p A. Q. page ma	Thank you for coming to this page." To learn more about our RaPower-3 tax rogram? Yes. Okay. And we'll go actually to the rked 182. It looks like there's handwriting at nat says Greg.	7 8 9 10 11 12 13 14	A. Yes. Q. Or the name that you used to purchase that lens? A. Yes. Q. Okay. So then if we flip over to 593, about a quarter of the way down the page, it looks like it says Frank Lunn, and that's frank@kahunaworld.com, correct? A. Yes.
9 10 11 12 13 14 15	Q. benefit p A. Q. page ma	Thank you for coming to this page." To learn more about our RaPower-3 tax rogram? Yes. Okay. And we'll go actually to the rked 182. It looks like there's handwriting at nat says Greg. Do you see that?	7 8 9 10 11 12 13 14 15	A. Yes. Q. Or the name that you used to purchase that lens? A. Yes. Q. Okay. So then if we flip over to 593, about a quarter of the way down the page, it looks like it says Frank Lunn, and that's frank@kahunaworld.com, correct? A. Yes. Q. And it looks like this is an e-mail
9 10 11 12 13 14 15 16	Q. benefit p A. Q. page ma	Thank you for coming to this page." To learn more about our RaPower-3 tax rogram? Yes. Okay. And we'll go actually to the rked 182. It looks like there's handwriting at nat says Greg. Do you see that? Yes.	7 8 9 10 11 12 13 14 15 16	A. Yes. Q. Or the name that you used to purchase that lens? A. Yes. Q. Okay. So then if we flip over to 593, about a quarter of the way down the page, it looks like it says Frank Lunn, and that's frank@kahunaworld.com, correct? A. Yes. Q. And it looks like this is an e-mail from you to Mr. Zeleznik, correct?
9 10 11 12 13 14 15	Q. benefit p A. Q. page ma the top th A. Q.	Thank you for coming to this page." To learn more about our RaPower-3 tax rogram? Yes. Okay. And we'll go actually to the rked 182. It looks like there's handwriting at nat says Greg. Do you see that? Yes. So did you get this from Greg	7 8 9 10 11 12 13 14 15	A. Yes. Q. Or the name that you used to purchase that lens? A. Yes. Q. Okay. So then if we flip over to 593, about a quarter of the way down the page, it looks like it says Frank Lunn, and that's frank@kahunaworld.com, correct? A. Yes. Q. And it looks like this is an e-mail from you to Mr. Zeleznik, correct? A. It was to Greg and Roger Freeborn and
9 10 11 12 13 14 15 16	Q. benefit p A. Q. page ma	Thank you for coming to this page." To learn more about our RaPower-3 tax rogram? Yes. Okay. And we'll go actually to the rked 182. It looks like there's handwriting at nat says Greg. Do you see that? Yes. So did you get this from Greg	7 8 9 10 11 12 13 14 15 16	A. Yes. Q. Or the name that you used to purchase that lens? A. Yes. Q. Okay. So then if we flip over to 593, about a quarter of the way down the page, it looks like it says Frank Lunn, and that's frank@kahunaworld.com, correct? A. Yes. Q. And it looks like this is an e-mail from you to Mr. Zeleznik, correct? A. It was to Greg and Roger Freeborn and then copied B. J. Zeleznik if I'm looking at the
9 10 11 12 13 14 15 16 17 18	Q. benefit p A. Q. page mather top th A. Q. Shepard A.	Thank you for coming to this page." To learn more about our RaPower-3 tax rogram? Yes. Okay. And we'll go actually to the rked 182. It looks like there's handwriting at nat says Greg. Do you see that? Yes. So did you get this from Greg? Actually, that could be Greg or it	7 8 9 10 11 12 13 14 15 16 17 18	A. Yes. Q. Or the name that you used to purchase that lens? A. Yes. Q. Okay. So then if we flip over to 593, about a quarter of the way down the page, it looks like it says Frank Lunn, and that's frank@kahunaworld.com, correct? A. Yes. Q. And it looks like this is an e-mail from you to Mr. Zeleznik, correct? A. It was to Greg and Roger Freeborn and then copied B. J. Zeleznik if I'm looking at the right one.
9 10 11 12 13 14 15 16 17	Q. benefit p A. Q. page ma the top th A. Q. Shepard A. could be	Thank you for coming to this page." To learn more about our RaPower-3 tax rogram? Yes. Okay. And we'll go actually to the rked 182. It looks like there's handwriting at hat says Greg. Do you see that? Yes. So did you get this from Greg? Actually, that could be Greg or it, when I first saw it, I thought it said	7 8 9 10 11 12 13 14 15 16 17 18	A. Yes. Q. Or the name that you used to purchase that lens? A. Yes. Q. Okay. So then if we flip over to 593, about a quarter of the way down the page, it looks like it says Frank Lunn, and that's frank@kahunaworld.com, correct? A. Yes. Q. And it looks like this is an e-mail from you to Mr. Zeleznik, correct? A. It was to Greg and Roger Freeborn and then copied B. J. Zeleznik if I'm looking at the right one. Q. Oh, well, I'm up at the up here.
9 10 11 12 13 14 15 16 17 18	Q. benefit p A. Q. page ma the top th A. Q. Shepard A. could be	Thank you for coming to this page." To learn more about our RaPower-3 tax rogram? Yes. Okay. And we'll go actually to the rked 182. It looks like there's handwriting at nat says Greg. Do you see that? Yes. So did you get this from Greg? Actually, that could be Greg or it	7 8 9 10 11 12 13 14 15 16 17 18	A. Yes. Q. Or the name that you used to purchase that lens? A. Yes. Q. Okay. So then if we flip over to 593, about a quarter of the way down the page, it looks like it says Frank Lunn, and that's frank@kahunaworld.com, correct? A. Yes. Q. And it looks like this is an e-mail from you to Mr. Zeleznik, correct? A. It was to Greg and Roger Freeborn and then copied B. J. Zeleznik if I'm looking at the right one.
9 10 11 12 13 14 15 16 17 18 19 20	Q. benefit p A. Q. page ma the top th A. Q. Shepard A. could be	Thank you for coming to this page." To learn more about our RaPower-3 tax rogram? Yes. Okay. And we'll go actually to the rked 182. It looks like there's handwriting at nat says Greg. Do you see that? Yes. So did you get this from Greg? Actually, that could be Greg or it, when I first saw it, I thought it said I don'tbut yeah, it could be from Greg	7 8 9 10 11 12 13 14 15 16 17 18 19 20	A. Yes. Q. Or the name that you used to purchase that lens? A. Yes. Q. Okay. So then if we flip over to 593, about a quarter of the way down the page, it looks like it says Frank Lunn, and that's frank@kahunaworld.com, correct? A. Yes. Q. And it looks like this is an e-mail from you to Mr. Zeleznik, correct? A. It was to Greg and Roger Freeborn and then copied B. J. Zeleznik if I'm looking at the right one. Q. Oh, well, I'm up at the up here. So then there's an e-mail where you're sending it to Brian, and you have forwarded him I think the e-mail
9 10 11 12 13 14 15 16 17 18 19 20 21	Q. benefit p A. Q. page ma the top th A. Q. Shepard A. could be ORG, so	Thank you for coming to this page." To learn more about our RaPower-3 tax rogram? Yes. Okay. And we'll go actually to the rked 182. It looks like there's handwriting at nat says Greg. Do you see that? Yes. So did you get this from Greg? Actually, that could be Greg or it, when I first saw it, I thought it said I don'tbut yeah, it could be from Greg	7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	A. Yes. Q. Or the name that you used to purchase that lens? A. Yes. Q. Okay. So then if we flip over to 593, about a quarter of the way down the page, it looks like it says Frank Lunn, and that's frank@kahunaworld.com, correct? A. Yes. Q. And it looks like this is an e-mail from you to Mr. Zeleznik, correct? A. It was to Greg and Roger Freeborn and then copied B. J. Zeleznik if I'm looking at the right one. Q. Oh, well, I'm up at the up here. So then there's an e-mail where you're sending it to
9 10 11 12 13 14 15 16 17 18 19 20 21 22	Denefit p A. Q. page ma the top th A. Q. Shepard A. could be ORG, so Shepard Q. Mr. Shep	Thank you for coming to this page." To learn more about our RaPower-3 tax rogram? Yes. Okay. And we'll go actually to the rked 182. It looks like there's handwriting at nat says Greg. Do you see that? Yes. So did you get this from Greg? Actually, that could be Greg or it, when I first saw it, I thought it said. I don'tbut yeah, it could be from Greg.	7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	A. Yes. Q. Or the name that you used to purchase that lens? A. Yes. Q. Okay. So then if we flip over to 593, about a quarter of the way down the page, it looks like it says Frank Lunn, and that's frank@kahunaworld.com, correct? A. Yes. Q. And it looks like this is an e-mail from you to Mr. Zeleznik, correct? A. It was to Greg and Roger Freeborn and then copied B. J. Zeleznik if I'm looking at the right one. Q. Oh, well, I'm up at the up here. So then there's an e-mail where you're sending it to Brian, and you have forwarded him I think the e-mail

	Page 185		Page 187
1	purchases.	1	1,050.
2	A. Oh. The price of each system is	2	The other were essentially a contract
3	3,500.	3	which there's not necessarily a distinction between
4	Q. No. You can just read it to	4	how much actual cash was paid versus how much was
5	yourself? A. Oh. I'm sorry.	5	paid.
6	A. Oh. I'm sorry.Q. Go ahead and read it to yourself.	6	Q. Okay. So then and actually, this
8	I wasn't clear.	8	may help me out. So then it didn't actually matter how
9	A. Okay.	9	much you paid in actual cash for a lens during a tax
10	Q. And after you've read it to yourself,	10	year, correct?
11	I'll walk you through it.	11	MR. HEIDEMAN: Objection. Vague.
12	(Pause)	12	MS. HEALY GALLAGHER: I'll ask
13	A. Okay.	13	another question.
14	Q. All right. So the purchase price of	14	Q. Let's say for example for your first
15	each system is \$3,500.	15	ten systems that you purchased here on April 21, if
16	Where did you get that information?	16	you had done those with the ten percent option and
17	A. From RaPower-3.	17	you didn't pay any more money toward those during
18	Q. From any particular person at	18	2011, would that have any impact on the tax benefit
19	RaPower-3?	19	you would be allowed as a result of owning those ten
20	A. I believe it was on the invoice.	20	lenses?
21	Q. Then it says, you're required to pay	21	A. I have no idea.
22	an upfront amount of \$1,050 per system.	22	MR. JONES: Objection. Calls for a
23	A. Yes.	23	legal conclusion.
24	Q. Where did you get that information?	24	MR. HEIDEMAN: I'll join in that
25	A. Also from the RaPower-3 website.	25	objection.
	Page 186		Page 188
1	Q. Then you say the remaining balance of	1	A. Yeah, I have no idea.
2	\$2,450 is to be paid back to company out of future	2	Q. So your statement here towards the
3	earnings.	3	end of that paragraph where you say you financed the
4	A. Yes.	4	remaining balance of \$945 per system, do you see
5	Q. So who were you paying back?	5	that?
6	A. My understanding is RaPower-3.	6	A. Yes.
7	 Q. And it says in the next section that 	7	Q. What does that mean?
8	you paid ten percent of the required upfront payment	8	A. Exactly what it says. That I paid
9	as a downpayment.	9	\$105 for the system out of 1,050, and I financed the
10	So \$105 per system, correct?	10	remaining 945 which I subsequently paid.
11	A. Yes.	11	Q. So you paid in 2012 any amount that
12	Q. So then in 2011, for all of the 90	12	you financed?
13		13	A. I don't recall when that was paid.
	lenses you purchased, you actually paid \$105 per		·
14	lens, correct?	14	Q. You may have paid it in 2012 as
15	lens, correct? A. Not exactly. I paid full for many of	15	opposed to in 2011, correct?
15 16	lens, correct? A. Not exactly. I paid full for many of them. I don't recall exactly how much.	15 16	opposed to in 2011, correct? MR. JONES: Objection. Leading.
15 16 17	lens, correct? A. Not exactly. I paid full for many of them. I don't recall exactly how much. And then I took advantage of the	15 16 17	opposed to in 2011, correct? MR. JONES: Objection. Leading. A. I don't know.
15 16 17 18	lens, correct? A. Not exactly. I paid full for many of them. I don't recall exactly how much. And then I took advantage of the program, and I believe to this point I paid all of	15 16 17 18	opposed to in 2011, correct? MR. JONES: Objection. Leading. A. I don't know. Q. Then you say in the next paragraph,
15 16 17 18 19	lens, correct? A. Not exactly. I paid full for many of them. I don't recall exactly how much. And then I took advantage of the program, and I believe to this point I paid all of those in full.	15 16 17 18 19	opposed to in 2011, correct? MR. JONES: Objection. Leading. A. I don't know. Q. Then you say in the next paragraph, "Based on my understanding of the program and the
15 16 17 18 19 20	lens, correct? A. Not exactly. I paid full for many of them. I don't recall exactly how much. And then I took advantage of the program, and I believe to this point I paid all of those in full. Q. But here when you're explaining it to	15 16 17 18 19 20	opposed to in 2011, correct? MR. JONES: Objection. Leading. A. I don't know. Q. Then you say in the next paragraph, "Based on my understanding of the program and the tax benefits, my purchasing strategy was to purchase
15 16 17 18 19 20 21	lens, correct? A. Not exactly. I paid full for many of them. I don't recall exactly how much. And then I took advantage of the program, and I believe to this point I paid all of those in full. Q. But here when you're explaining it to your preparer, you're telling her that you paid 105	15 16 17 18 19 20 21	opposed to in 2011, correct? MR. JONES: Objection. Leading. A. I don't know. Q. Then you say in the next paragraph, "Based on my understanding of the program and the tax benefits, my purchasing strategy was to purchase enough systems to zero out any 2011 tax obligation
15 16 17 18 19 20 21 22	lens, correct? A. Not exactly. I paid full for many of them. I don't recall exactly how much. And then I took advantage of the program, and I believe to this point I paid all of those in full. Q. But here when you're explaining it to your preparer, you're telling her that you paid 105 per system in 2011, is that correct?	15 16 17 18 19 20 21 22	opposed to in 2011, correct? MR. JONES: Objection. Leading. A. I don't know. Q. Then you say in the next paragraph, "Based on my understanding of the program and the tax benefits, my purchasing strategy was to purchase enough systems to zero out any 2011 tax obligation and hopefully carry back to recover past taxes
15 16 17 18 19 20 21 22 23	lens, correct? A. Not exactly. I paid full for many of them. I don't recall exactly how much. And then I took advantage of the program, and I believe to this point I paid all of those in full. Q. But here when you're explaining it to your preparer, you're telling her that you paid 105 per system in 2011, is that correct? A. Not exactly.	15 16 17 18 19 20 21 22 23	opposed to in 2011, correct? MR. JONES: Objection. Leading. A. I don't know. Q. Then you say in the next paragraph, "Based on my understanding of the program and the tax benefits, my purchasing strategy was to purchase enough systems to zero out any 2011 tax obligation and hopefully carry back to recover past taxes paid."
15 16 17 18 19 20 21 22	lens, correct? A. Not exactly. I paid full for many of them. I don't recall exactly how much. And then I took advantage of the program, and I believe to this point I paid all of those in full. Q. But here when you're explaining it to your preparer, you're telling her that you paid 105 per system in 2011, is that correct?	15 16 17 18 19 20 21 22	opposed to in 2011, correct? MR. JONES: Objection. Leading. A. I don't know. Q. Then you say in the next paragraph, "Based on my understanding of the program and the tax benefits, my purchasing strategy was to purchase enough systems to zero out any 2011 tax obligation and hopefully carry back to recover past taxes

	Page 189		Page 191
1	Q. Then you say, "I realize this	1	marked for identification.)
2	strategy is not typical but certainly allowable and	2	Q. Mr. Lunn, I'm showing you what's been
3	legitimate within the current tax incentives created	3	marked Exhibit 46, Bates numbers ZELEZ_B&A353 to
4	by Congress to stimulate investment and purchases	4	354.
5	within green energy and energy creation incentives."	5	All set with that?
6	Did I read that correctly?	6	A. Yes, ma'am.
7	A. Initiatives, not incentives.	7	Q. Let's start with on 353 toward the
8	Q. Okay. Thank you.	8	bottom third, I see an e-mail that starts from Frank
9	A. You're welcome.	9	Lunn from frank@kahunaworld.com.
10	Q. Any other changes?	10	Do you see that?
11	A. No.	11	A. I do.
12	Q. Who told you that it was allowable	12	Q. And that was sent Monday July 11,
13	and legitimate within current tax incentives?	13	2011 at 4:30 p.m., is that right?
14	A. The information from the RaPower3	14	A. Yes.
15	website.	15	Q. And that was to Brian Zeleznik,
16	Q. Anyone else?	16	correct?
17	A. Not that I can specifically state.	17	A. Correct.
18	Q. So no one else that you can recall,	18	Q. And he's your sponsor?
19	correct?	19	A. Yes.
20	A. Correct.	20	Q. The subject is Ra3 Convention Photos,
21	Q. Let's take a look at the following	21	correct?
22	couple of pages here, first at 267.	22	A. Yes.
23	At the top of the page, it reads	23	Q. So read that e-mail that you've
24	"Additional information from www.RaPower3.com	24	written to him to yourself and let me know when
25	website."	25	you're all set.
		_	,
	Page 190		Page 192
1	Page 190 Do you see that?	1	Page 192 (Pause)
	Do you see that?	1 2	(Pause)
2	Do you see that? A. Yes, I do.		(Pause) A. Okay.
2 3	Do you see that? A. Yes, I do. Q. Is this information you included for	2	(Pause) A. Okay. Q. So was this e-mail after your first
2 3 4	Do you see that? A. Yes, I do. Q. Is this information you included for your CPA?	2 3 4	(Pause) A. Okay. Q. So was this e-mail after your first site visit, your second site visit? Do you recall?
2 3 4 5	Do you see that? A. Yes, I do. Q. Is this information you included for your CPA? A. Yes.	2 3 4 5	(Pause) A. Okay. Q. So was this e-mail after your first site visit, your second site visit? Do you recall? A. I believe it would be the first site
2 3 4 5 6	Do you see that? A. Yes, I do. Q. Is this information you included for your CPA? A. Yes. Q. And does that information from the	2 3 4	(Pause) A. Okay. Q. So was this e-mail after your first site visit, your second site visit? Do you recall? A. I believe it would be the first site visit.
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	Do you see that? A. Yes, I do. Q. Is this information you included for your CPA? A. Yes. Q. And does that information from the RaPower3 website go through the page marked 269? A. Yes. Q. And what about the information on page 270, who created that chart? MR. HEIDEMAN: Objection. Lacks foundation. A. I believe I created this. Q. If you'd take a look, please, at page 271. A. Yes. Q. Do you recognize what this chart might be? A. This is from the RaPower-3 back end office showing the purchases that I made. (Pause)	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	(Pause) A. Okay. Q. So was this e-mail after your first site visit, your second site visit? Do you recall? A. I believe it would be the first site visit. Q. In the second line of your e-mail there, you say they are still not quite ready for prime time but getting closer. A. Yes. Q. I am optimistic that they will deliver but think they are a little overoptimistic on their timeframes. What did you mean by that? A. Exactly what it says. Q. So what indicated to you that they were overoptimistic as you say? A. As an entrepreneur, every time I think something is going to take a certain amount of time, it always takes twice as long and costs twice as much, and so that's just my skeptical point of
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Do you see that? A. Yes, I do. Q. Is this information you included for your CPA? A. Yes. Q. And does that information from the RaPower3 website go through the page marked 269? A. Yes. Q. And what about the information on page 270, who created that chart? MR. HEIDEMAN: Objection. Lacks foundation. A. I believe I created this. Q. If you'd take a look, please, at page 271. A. Yes. Q. Do you recognize what this chart might be? A. This is from the RaPower-3 back end office showing the purchases that I made. (Pause) MS. HEALY GALLAGHER: I'd like to	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	(Pause) A. Okay. Q. So was this e-mail after your first site visit, your second site visit? Do you recall? A. I believe it would be the first site visit. Q. In the second line of your e-mail there, you say they are still not quite ready for prime time but getting closer. A. Yes. Q. I am optimistic that they will deliver but think they are a little overoptimistic on their timeframes. What did you mean by that? A. Exactly what it says. Q. So what indicated to you that they were overoptimistic as you say? A. As an entrepreneur, every time I think something is going to take a certain amount of time, it always takes twice as long and costs twice as much, and so that's just my skeptical point of anything.

Page 193 Page 195 what that meant. 1 1 Q. So we have the main header that says 2 2 Q. So in July 2011, how long, if you Mega Tour. thought about this, did you think it would take for 3 3 Do you see that? them to start actually generating heat that could 4 4 Α. Yes. 5 produce electricity? 5 Q. And then at the last couple of lines 6 Α. I thought they were creating heat 6 on page 1281, it says, "Here's a June 27, 2014 Mega 7 right away. To put all of the systems and 7 Tour comment." everything together I anticipate would take more 8 Did I read that right? 8 9 time. I can't speculate back in 2011 what my time 9 Α. Yes. horizon would be, but it's always more complicated 10 10 MR. JONES: I'm just going to place an objection on the record. This lacks foundation. 11 than it seems. 11 12 Q. And, Mr. Lunn, the only heat that you 12 Α. 13 saw them generating was from a lens that somebody 13 Q. Go ahead and turn the page. held up, correct? On page 1282, I'll read some text to 14 14 15 Α. I believe so. 15 you all right, and we'll put it on the record. 16 Q. Do you recall what their timeframes 16 "Totally impressed. In the red zone were in 2011? on about the 5 yard line. It is not impressive in 17 17 polish and outward veneer, but all the component 18 Α. They never promised, to my knowledge, 18 any specific timeframes, and if they did, I would parts are there. Everything needed to be invented 19 19 20 have disregarded them. 20 is invented and patented, and they are almost ready. I believe we will see some great things in the next 21 As I mentioned before, I've taken a 21 much longer view on this. 22 45 days. I am convinced IAUS/RaPower3 will be a 22 home-run for us all. Neldon is obviously a Nicola 23 MS. HEALY GALLAGHER: Plaintiff's 47, 23 24 Tesla level genius, but I am also super impressed 24 please. with Greg Shepard and Greg's son Matt." 25 25 Page 194 Page 196 (Plaintiff's Exhibit 47 was 1 Did I read that correctly? 1 2 2 A. marked for identification.) Yes. 3 Q. Please take a look at Plaintiff's 3 Q. Next paragraph. "Greg's tireless Exhibit 47 which, for the record, is ZELEZ B&A1281 communication and willingness to help others is very 4 4 5 through 1283. 5 strong and a big X factor to Neldon's super geniusness. Greg has done a masterful job of solid 6 A. 6 Yes. communication in the midst of a lot of unknowns. I 7 Q. Are you familiar with Plaintiff's 7 Exhibit 47? 8 am very confident." 8 9 Α. 9 Did I read that correctly? Yes, I am. Okay. So your name is not in the 10 Q. 10 Α. Yes, you did. address field of this e-mail, correct? And that quote is attributed, or at 11 11 12 Α. Correct. 12 least I should say it has your name underneath it, But this is an e-mail from Greg at Frank Lunn, Bloomington, Illinois, RaPower3 member. 13 Q. 13 RaPower3, right? 14 14 Α. Yes. Q. Did you say those things? 15 A. Yes. 15 Q. And that's to Brian, and the e-mail 16 Α. I did. 16 address is zeleznikb@leroyk12.org. 17 And what was it that made you think 17 Q. Do you see that? they are in the red zone on about the 5 yard line? 18 18 19 A. I do. 19 What does that mean to you? And that's Brian Zeleznik's e-mail 20 Q. 20 It means to me that everything that 21 address? 21 they have need for is invented. There's some logistics in place, and there's some need to put all A. Yes. 22 22 of the pieces together in the right timeframe, but 23 Q. And this e-mail is dated July 7, 23 2014, current? this is a real deal, and I've been out there a 24 24 Correct. number of times, and I believe this. 25 Α. 25

	Page 197		Page 199
1	Q. And in 2014, how did you know that?	1	Q. So what changed between 2014 and
2	A. I didn't know that. I just had an	2	2015?
3	opinion. I stand by it still.	3	A. The ability to scale.
4	Q. So how did you know everything needed	4	Q. The ability to scale what?
5	to be invented is invented?	5	A. The ability to scale all of the
6	A. That's my opinion.	6	component parts to be able to be a large scale
7	Q. Who told you that everything needed	7	operation as opposed to a small scale test.
8	to be invented was invented?	8	Q. A large scale operation to do what?
9	MR. JONES: Objection. Asked and	9	A. To create energy.
10	answered.	10	Q. By doing what?
11	A. From the website, I can see all of	11	A. By converting heat into electricity.
12	the components that I was looking for, everything	12	Q. Is there any indication they can
13	from how the lenses were held together to how they	13	create heat on even a small scale with the lenses
14	could be mass produced toyou know, all of the	14	and the arrays on the towers?
15	component parts are there. It's just putting it all	15	A. Yes.
16	together and doing it in a way that can be done in a	16	MR. HEIDEMAN: Objection. Asked and
17	mass scale.	17	answered.
18	Q. So 2014 is about three years since	18	MR. JONES: Join in that objection.
19	you called them overoptimistic in their timeline, so	19	Q. What is that?
20	what changed during those three years?	20	A. I don't know what you want me to say.
21	A. I would still say they're over	21	I've said a number of times I've seen
22	optimistic in the same way that I'm overoptimistic	22	the towers. There's heat. I felt the heat. I'm
23	in things that I pursue.	23	Q. Let me we'll back it up.
24	Timeframes don't always work out	24	So, Mr. Lunn, you've seen heat
25	appropriately but that doesn't negate the validity	25	created by individual lenses held up by people,
			1 1 1 1
	Dogg 100		Daga 200
1	Page 198	1	Page 200
1 2	of an idea or concept.	1 2	correct?
2	of an idea or concept. Q. So later on you say I believe we will	2	correct? A. And held up as a system. I've seen
2 3	of an idea or concept. Q. So later on you say I believe we will see some great things in the next 45 days.	2	correct? A. And held up as a system. I've seen the videos that are on the website where literally
2 3 4	of an idea or concept. Q. So later on you say I believe we will see some great things in the next 45 days. What did you mean by that?	2 3 4	correct? A. And held up as a system. I've seen the videos that are on the website where literally one lens not going through anything else creates
2 3 4 5	of an idea or concept. Q. So later on you say I believe we will see some great things in the next 45 days. What did you mean by that? A. That I'm not sure exactly what I was	2 3 4 5	correct? A. And held up as a system. I've seen the videos that are on the website where literally one lens not going through anything else creates heat.
2 3 4 5 6	of an idea or concept. Q. So later on you say I believe we will see some great things in the next 45 days. What did you mean by that? A. That I'm not sure exactly what I was specifically referencing.	2 3 4 5 6	correct? A. And held up as a system. I've seen the videos that are on the website where literally one lens not going through anything else creates heat. Q. Have you seen lenses in an array
2 3 4 5 6 7	of an idea or concept. Q. So later on you say I believe we will see some great things in the next 45 days. What did you mean by that? A. That I'm not sure exactly what I was specifically referencing. Q. Did you, in fact, see great things 45	2 3 4 5 6 7	correct? A. And held up as a system. I've seen the videos that are on the website where literally one lens not going through anything else creates heat. Q. Have you seen lenses in an array direct the sunlight to a concentrator to create
2 3 4 5 6 7 8	of an idea or concept. Q. So later on you say I believe we will see some great things in the next 45 days. What did you mean by that? A. That I'm not sure exactly what I was specifically referencing. Q. Did you, in fact, see great things 45 days after the Mega Tour in 2014?	2 3 4 5 6 7 8	correct? A. And held up as a system. I've seen the videos that are on the website where literally one lens not going through anything else creates heat. Q. Have you seen lenses in an array direct the sunlight to a concentrator to create heat?
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	Page 201		Page 203
1	They have all the component parts.	1	you printed from your system, correct?
2	They have the ability to do this on a mass scale	2	A. Yes.
3	once they're ready for it, and when they're ready	3	Q. And it's from Greg Shepard,
4	for it is when everything is ready to go at the same	4	greg@rapower3.com, correct?
5	time.	5	A. Correct.
6	Q. What's left to do?	6	Q. On or about November 17, 7:24 p.m.?
7	A. That's not something that I can	7	A. Yes.
8	answer. You'll have to ask Neldon Johnson that.	8	Q. And the subject is Ra3 Vital Tax
9	MS. HEALY GALLAGHER: Okay. I'm	9	Information, correct?
10	going to ask you to take a look at Plaintiff's	10	A. Yes.
11	Exhibit 48.	11	Q. Okay. So then all the text that
12	(Plaintiff's Exhibit 48 was	12	follows was from Greg Shepard, correct?
13	marked for identification.)	13	A. I believe so.
14	MS. HEALY GALLAGHER: Plaintiff's	14	MS. HEALY GALLAGHER: Okay. You can
15	Exhibit 48 for the record is Lunn_F&L-184 to 185.	15	put that aside.
16	Q. Just very quickly, Mr. Lunn, again,	16	Plaintiff's Exhibit 50, please.
17	we see your name with the thick bar underneath a	l	(Plaintiff's Exhibit 50 was
18	the top.	18	marked for identification.)
19	Was this an e-mail that you produced	19	MS. HEALY GALLAGHER: Plaintiff's
20	to the United States?	20	Exhibit 50 is Bates numbered Lunn_F&L-492 through
21	A. Yes.	21	493.
22			
23	, , , , , , , , , , , , , , , , , , ,	22	Q. And with this one, Mr. Lunn, do you
	correct?	23	recognizePlaintiff's Exhibit 50?
24	A. Yes.	24	A. Yes.
25	Q. And that's the coachfreeb@bfsmail.con	125	Q. What is it?
	Page 202		Page 204
1	e-mail address, right?	1	A. It is information I received from
2	A. Correct.	2	Greg Shepard or RaPower3. I'm not sure.
3	Q. Mr. Lunn, did you pay the required	3	Q. The title of the document is the 1976
4	amounts for all of your lenses?	4	IRS Coal Plant Ruling.
5	A. Yes.	5	Do you see that?
6	 Q. Did you ever ask what might happen if 	6	A. I do.
7	you didn't pay the full amount required for all of	7	Q. And, Mr. Lunn, you just said you got
8	your lenses?	8	it from Greg Shepard or RaPower-3. You're not sure
9	A. No.	9	which.
10	MS. HEALY GALLAGHER: Plaintiff's	10	A. Correct. I see Greg Shepard's
11	Exhibit 49, please.	11	comments in bold so
12	(Plaintiff's Exhibit 49 was	12	Q. Was this something you would have
13	marked for identification.)	13	downloaded?
14	Q. Would you please take a look,	14	A. I would assume I did.
15	Mr. Lunn, at Plaintiff's Exhibit 49.	15	Q. And why would you assume that?
16	It's Bates marked Lunn_F&L-461 to	16	A. Because I printed it, and I try to
17	462.	17	save paper, so it would have been, when I produced
18	(Pause)	18	information, it would have been in a folder marked
19	Q. Do you recognize this document?	19	RaPower-3.
20	A. Vaguely.	20	Q. Any reason to think you got it from
21	Q. Well, it's double printed so there's	21	someone other than Greg Shepard or RaPower-3?
	- ,		
22	a couple pages of text on each single page of paper	22	A. No.
22 23	a couple pages of text on each single page of paper, correct?	22	A. No. MS. HEALY GALLAGHER: You can put
23	correct?	23	MS. HEALY GALLAGHER: You can put